

Networking via the Web

Delivered by Caron Lyon from PCM creative



How?



- SHARING
- NETWORKING
- PUBLISHING



How?



- AGGREGATION
- DISTRIBUTION
- INVESTIGATION



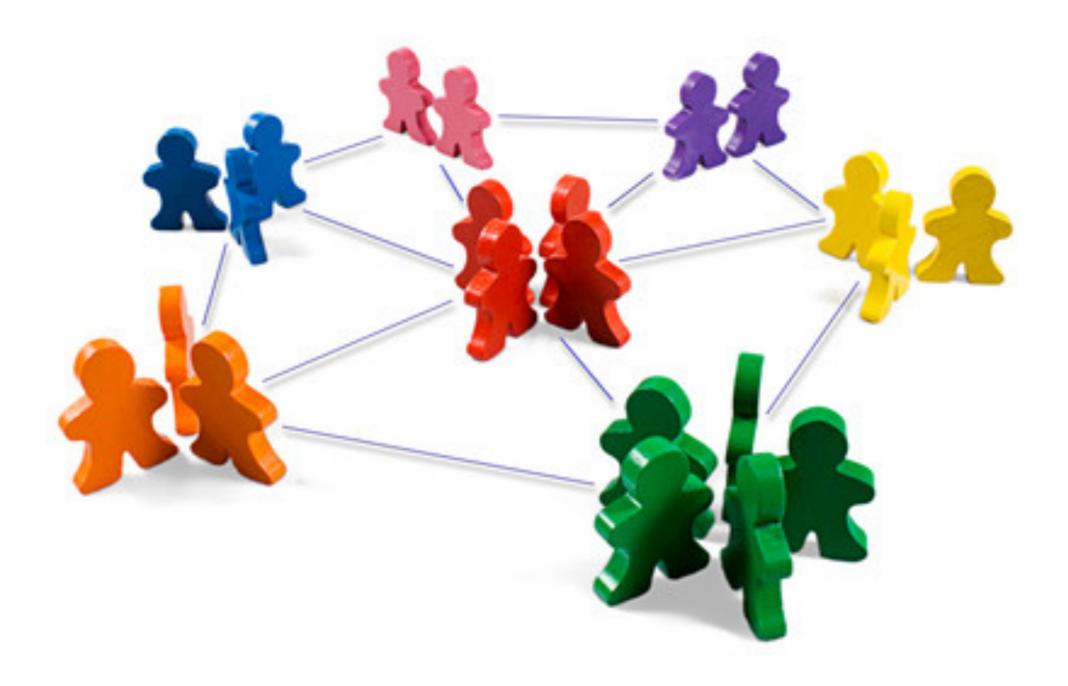
How?



- MANAGE
- MAINTAIN
- MEASURE



Networking



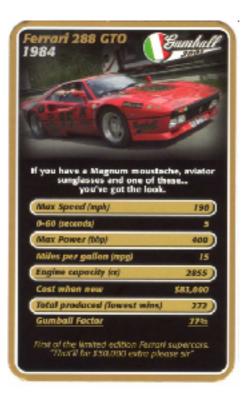


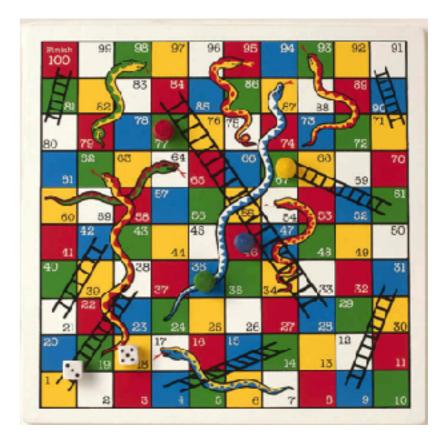
How do you network?



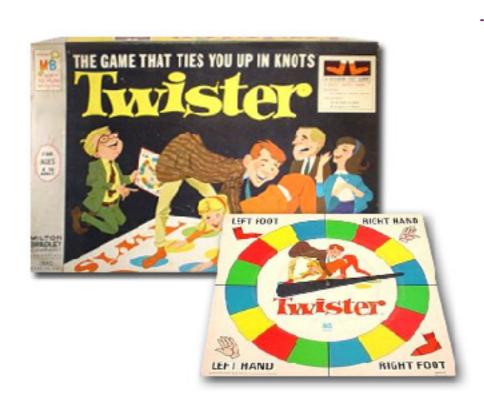


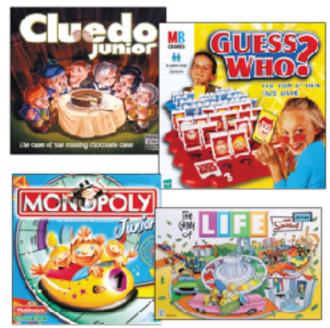














Social Media



- Theatre
- Film
- Radio
- Television
- Books
- Magazines
- Newspapers



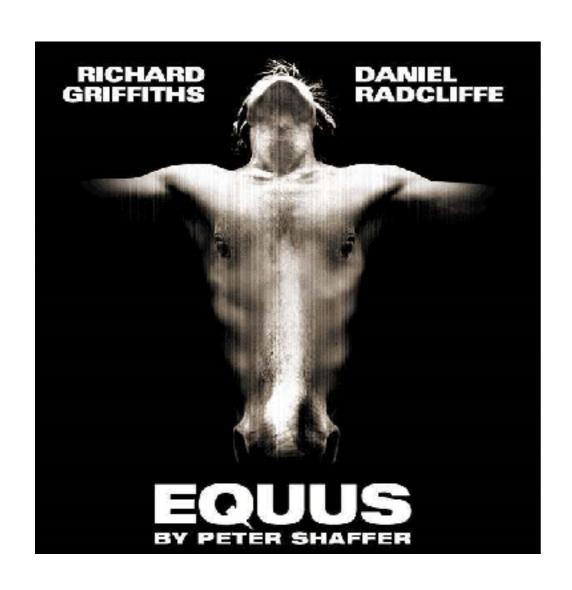
Media that is social



In the waiting room



Social Media?





On the streets



Be social with your media



http://www.gamutplays.org



Old Media vs. New Media

"Don't add technology to the way you do things, change the way you do things when you see what the technology can do."

Marcus Romer

Artistic Director - Pilot Theatre Company.



Social Media

The online tools and platforms that people use to share opinions, insights, experiences, and perspectives with each other.

Social media can take many different forms, including text, images, audio, and video.

Popular social mediums include blogs, message boards, podcasts, wikis.



Jargon Buster

- Website
- Blog
- Forum
- Social Network
- RSS feed
- RSS reader
- Web portal

- Search engine
- Google
- Micro blog
- Aggregation tool
- Updating service
- Embeddable widget
- Badge



Social Technology

Harnessing Collective Knowledge
Rich User Experience
More Channels of Communication





The 7 Roads of Social Media

- 1. Generate new leads / Find work?
- 2. Provide customer service?
- 3. Improve customer retention?
- 4. Increase your knowledge?
- 5. Align with your competitors?
- 6. Establish your authority as an expert?
- 7. Do business more productively?

Social Networking

- 1. Generate new leads / Find work
- 2. Increase your knowledge
- 3. Do business more productively

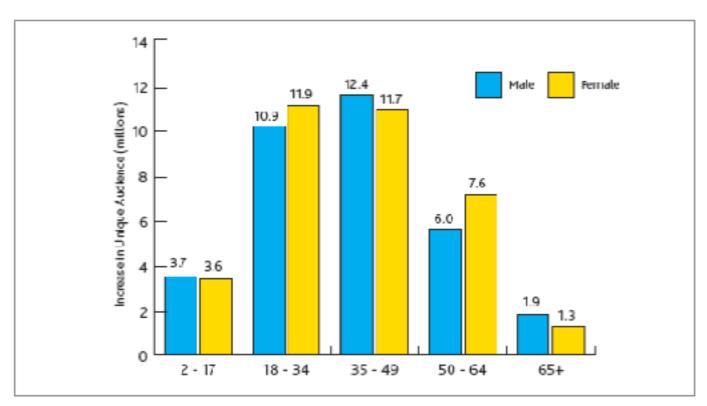




Why Social Networking

Two-thirds of the world's Internet population visit social networking or blogging sites, accounting for almost 10% of all internet time.

Nielsen report "Global Faces and Networked Places."



Source: Nielsen Online, Global Index, December 2007 – December 2008. E.g. Between Dec 07 and Dec 08 there was a 3.7 million global increase in the number of 2-17 year old males visiting Facebook 1'Global' refers to A.U., B.R., C.H., D.E., E.S., F.R., I.T., U.K. &-U.S.A. only



...in Plain English

Common Craft



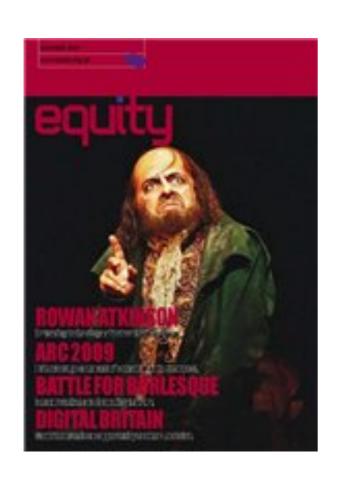






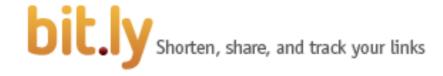


The Interweb Thingy



"All the high-speed cables in the world are worthless without material that the public want to download."

Digital Britain. An opportunity missed. http://bit.ly/Exk9k





Online Tools & Services

















































Departure & Destination





USP

What makes you different?





What makes you different?

Philosophy

Identity

Brand

Personality



Ethics

Product



On-line & Off-line Branding

- Tagging
- Brand Consistency
- Tag lines
- Logos
- Packaging
- Greetings







Multi Channelled Communication



Digital Footprint



Web Site/Blog

Twitter

YouTube

Flickr

12 seconds

<u>Qik</u>

Freindfeed

Vimeo

Blip.tv

<u>Audioboo</u>









Personal Branding









I am a social media mongrel, creating content in all flavours. Between taking photographs, shooting video and blogging. I am often found consulting anyone brave enough to enter this fast flowing new media world.

I am based in the UK but will travel anywhere.

You can follow me on Twitter at:

twitter.com/documentally

And my website is OurManInside.com



Biography - 160 characters

Social Media starlet, practitioner & consultant. Equity UK campaigner for independent theatre artists. Pilot Theatre's virtual stagemanager in Second Life. (157 characters)











Biography - 160 words

I work in collaboration with creative individuals and organizations to optimize social media activity, make the most of web 2.0 and mobile technology and build thriving sustainable online communities with social networking. PCM creative also creates virtual world presences for clients wanting to reduce the impact of travel on the environment with events, meetings and exhibitions in Second Life.

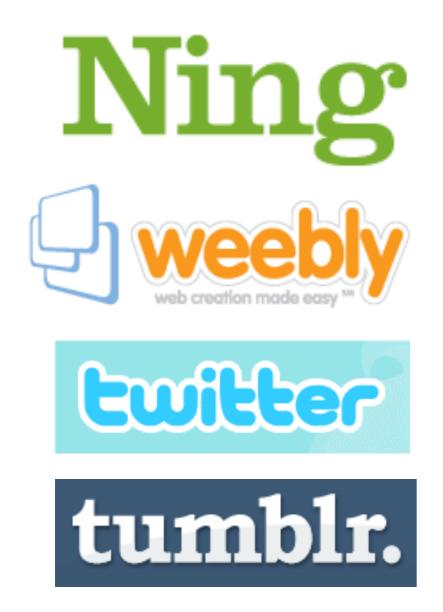
I began my career working through-out the UK for theatres and theatre companies in production roles working with designers and award winning directors.

In 2002 I studied Web Design with the NITLC (National IT Learning Centre) and gained my MOS (Microsoft Office Specialist) Certification. I worked as an artworker as part of the original Boots.com team and as Intranet Manager Nottingham Building Society. I now run my own web consultancy and events company, PCM creative.

In 2008 I was named Axis E-business practitioner of the year being recognised for my work within the Social Media and Web 2.0 field. (158 words)

Grow your own

Social Network - Website - Micro Blog - Blog





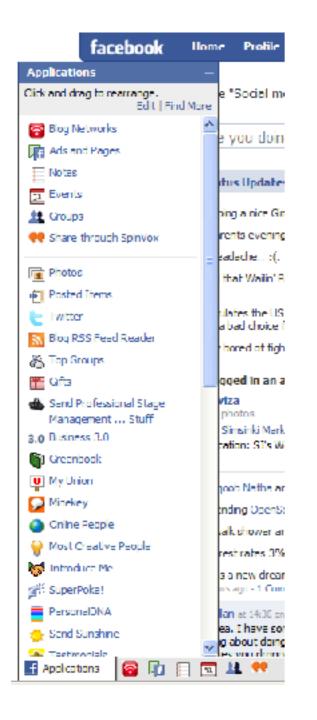
Facebook

- Status Updates
- Groups & Fan Pages
- Forum discussions
- Notice Boards / Wall
- RSS Feeds
- PPC targeted advertising
- Video & Photos
- IM live chat





The State of Facebook



News Feed
Profile
Groups
Pages
Applications

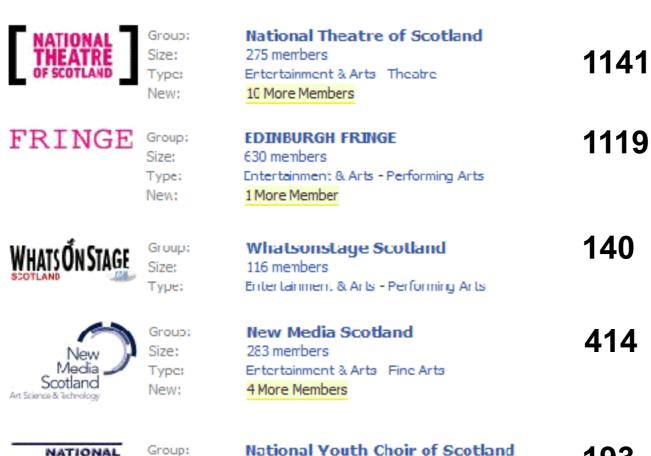








Facebook Groups



6 Scotland Arts Groups



Nov 2008 1,623 members



August 2009 3,539 members



Group:

Type: New: Scottish Mental Health Arts and Film Festival

Entertainment & Arts - General

1 More Member



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532

National vs. International





R.O.E: Return on Engagement



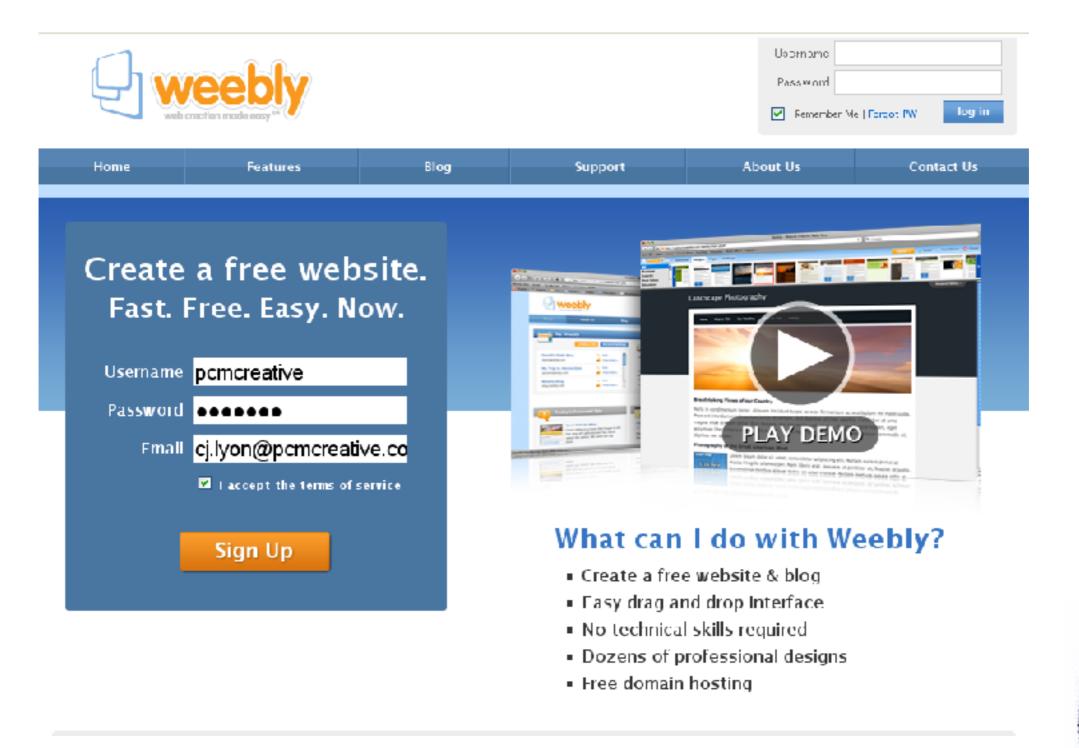
Web Site

- Click and Drag
- Copy and Paste
- Save
- Publish





K.I.S.S



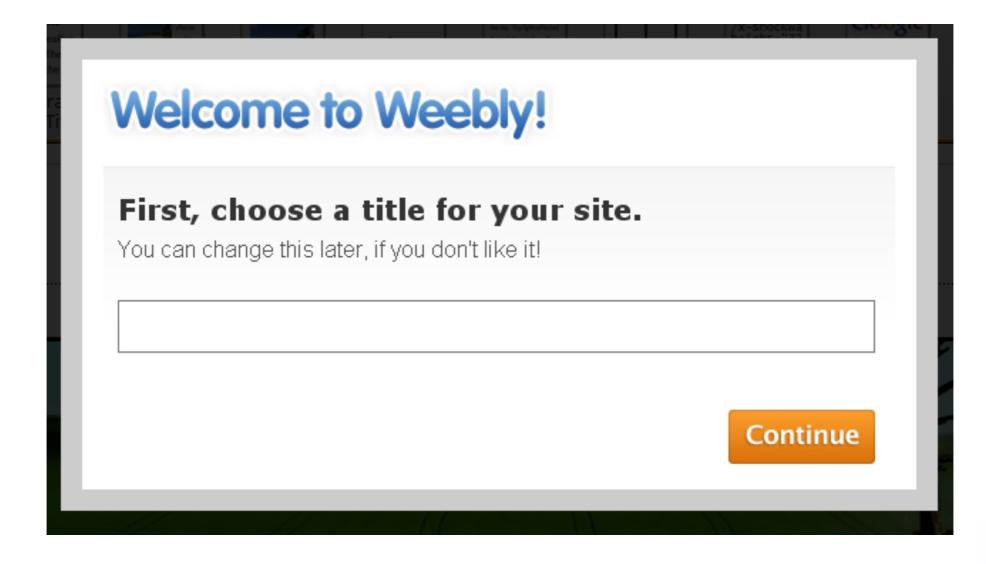


Checking for humanity!

Create a free website. Fast. Free. Easy. Now.						
Username pcmcreative						
Password ••••••						
Email cj.lyon@pcmcreative.cc						
✓ I accept the <u>terms of service</u>						
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Type the two words: tribural ect tribural ect tribural ect						
Sign Up						

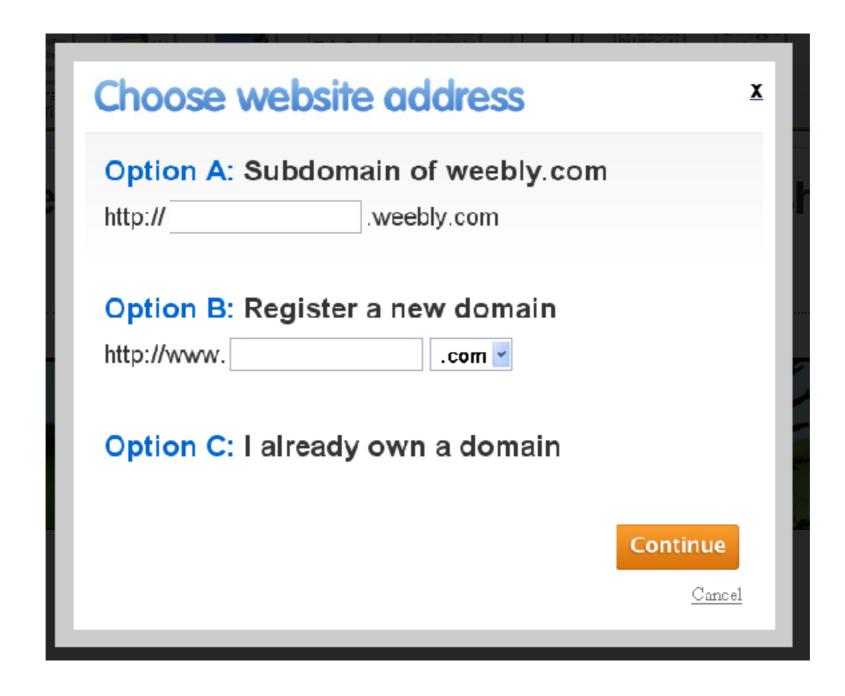


What do you do?



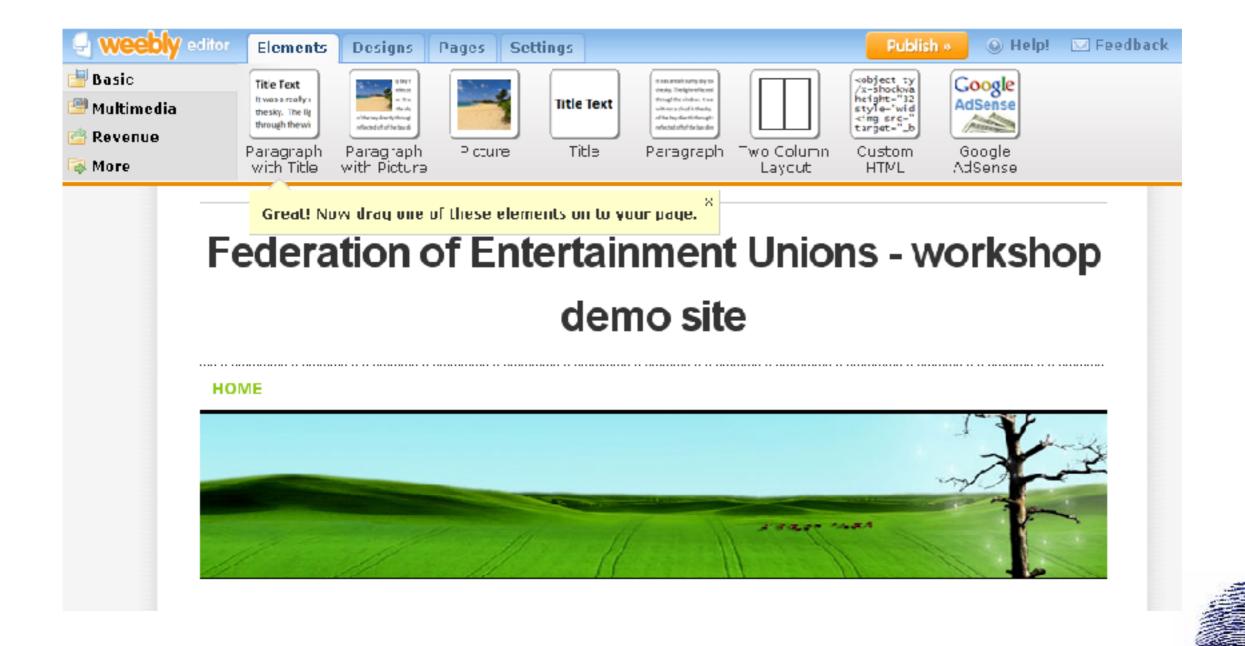


Building your presence

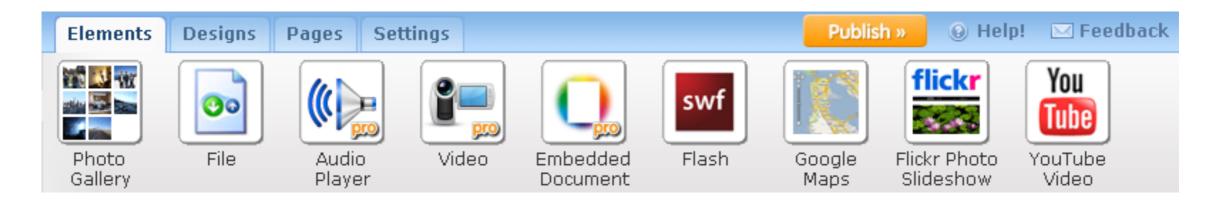




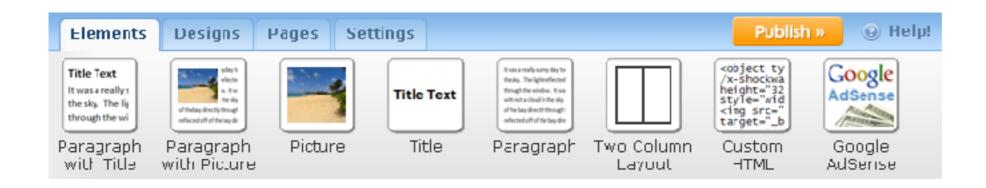
Start Simple



Easy







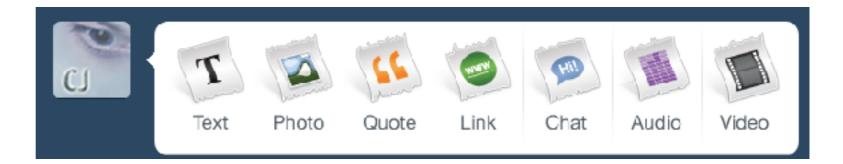


Blog

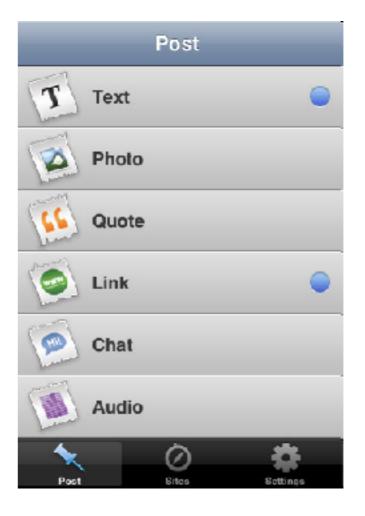


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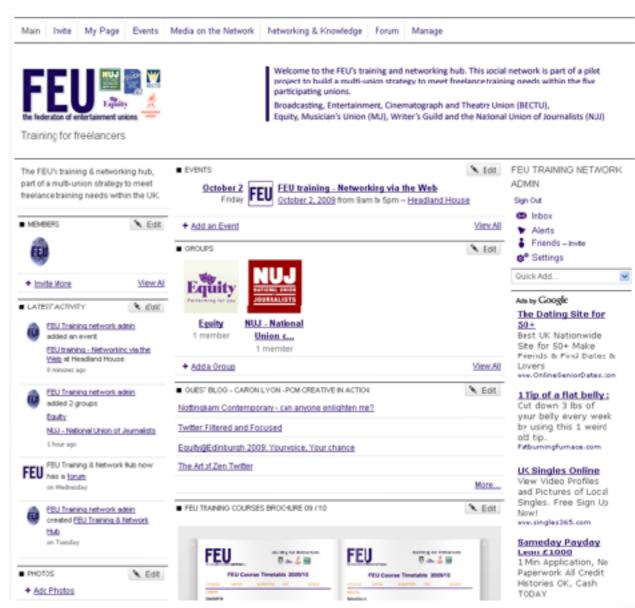




Social Network

Ning

- Recent Activity
- Status Updates
- Personal Profiles
- Groups
- Forums
- Events calendar
- IM live chat
- Photos / Video / Audio
- Measurable Stats



http://bit.ly/1cm3fu





Bringing your profile to life







Twitter



www.twitter.com

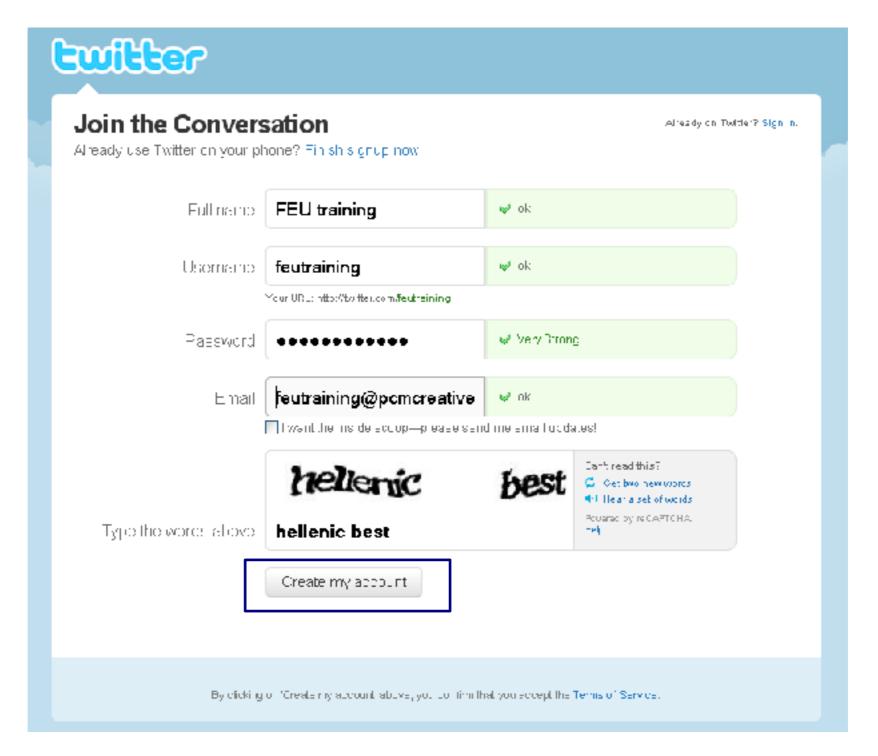


Signing up to Tweet

twitter					
Join the Conversation Aready use Twitter bry or phone? Fir ish signup now			Aircac⊻ on Twitter₹S gn in		
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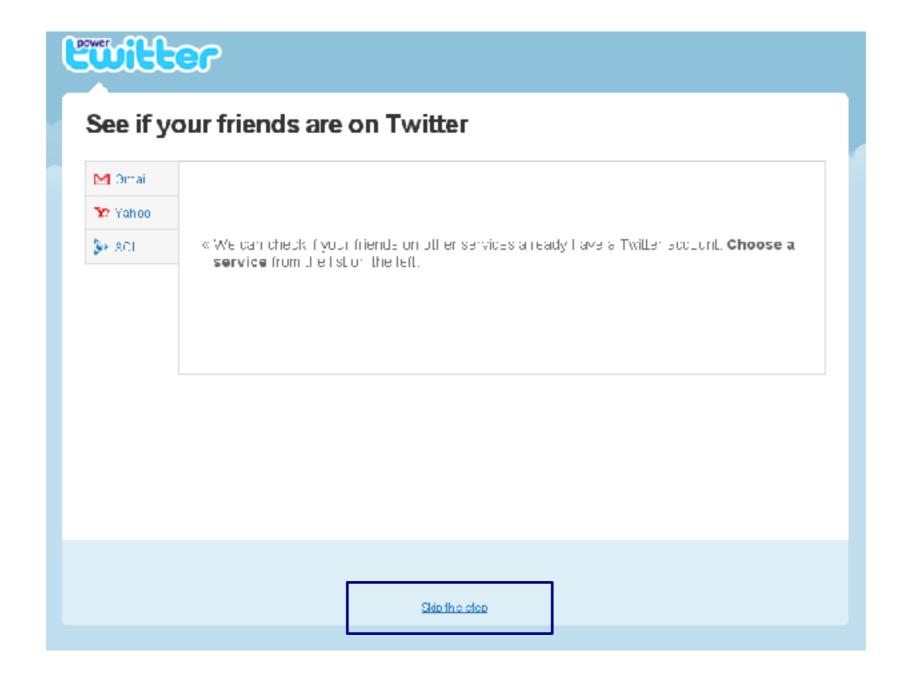


Creating your account





You are never alone!



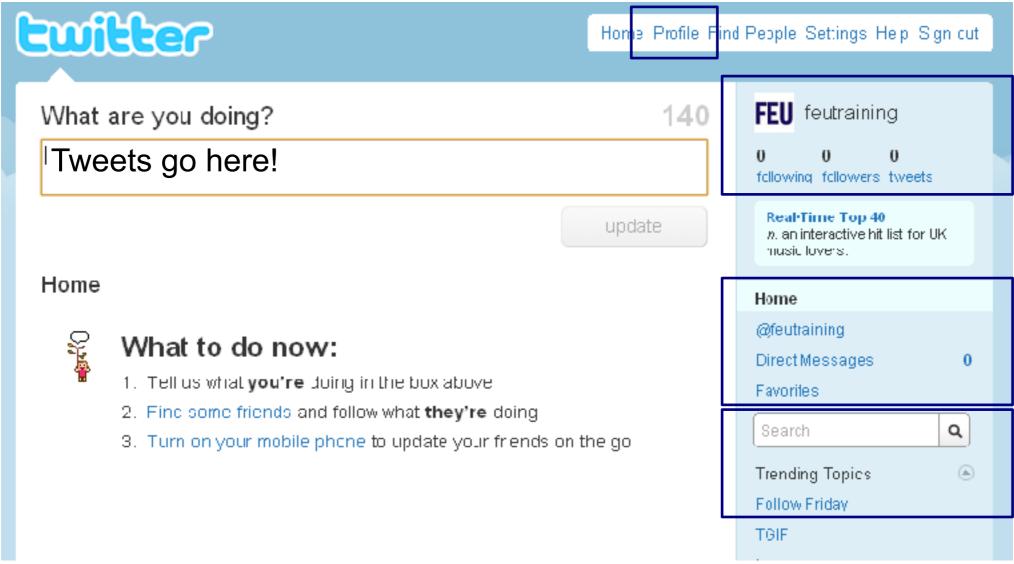


Your own space to grow

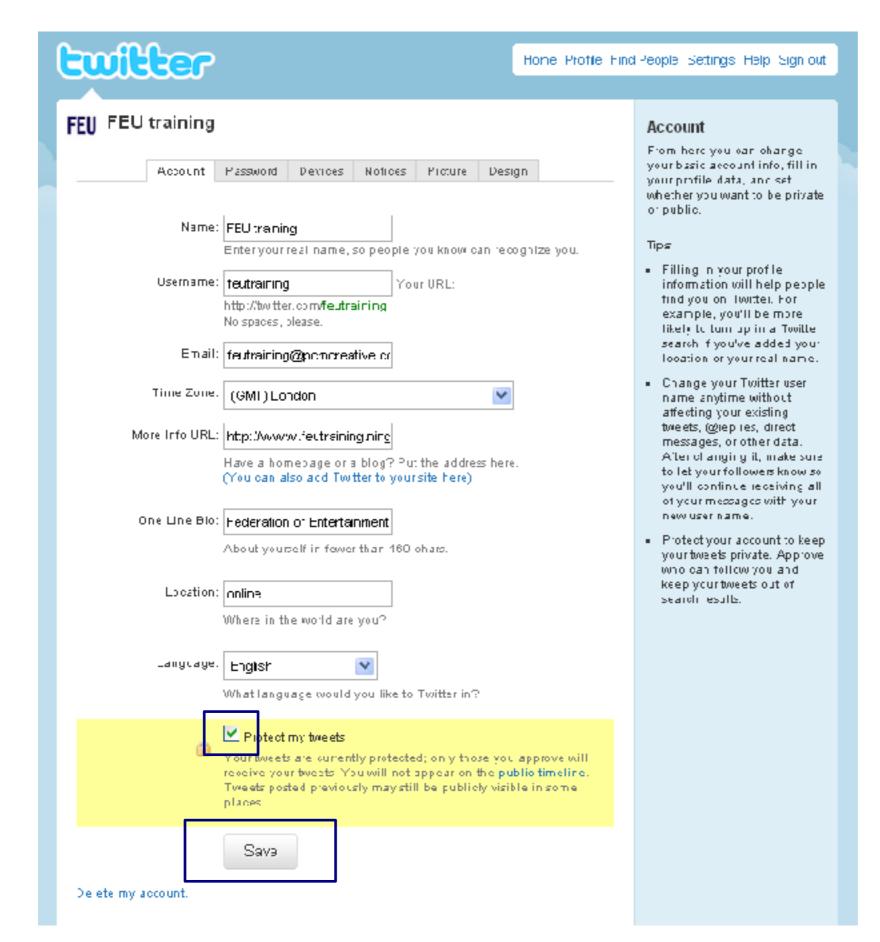
Lwitter Look who else is here. Start following them! Maybe you've heard of these Twitter users? Select the people you'd like to start following: You'll be following ☑ BeloctAT samantha ronson Don't be mad, UPS is hiding. There is in auch thing as abveilure. Ther∀s: Ana Marie Cox no such thing as romance. There's only trouble and desire. Work ow/ Shaquile @Neel LIFC, While Suc and other sports, athletes, entertainment and corporate brands to develop measurable. digital & social media strategies. Greg Grunberg 4.h Year Mind Reader Finish



Welcome to Twitter







Profile

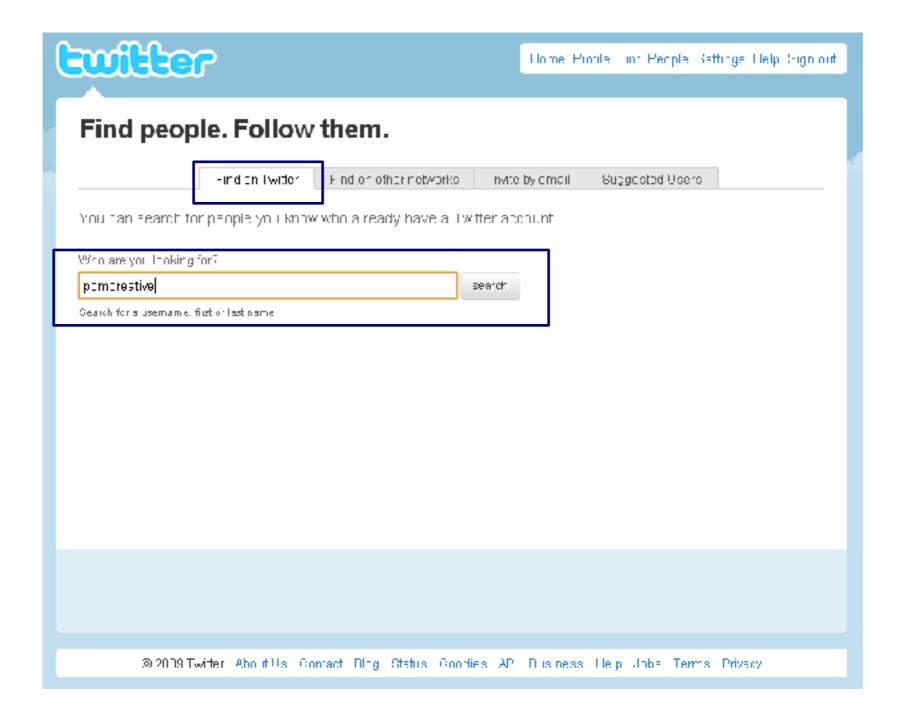


Your Twitter Page



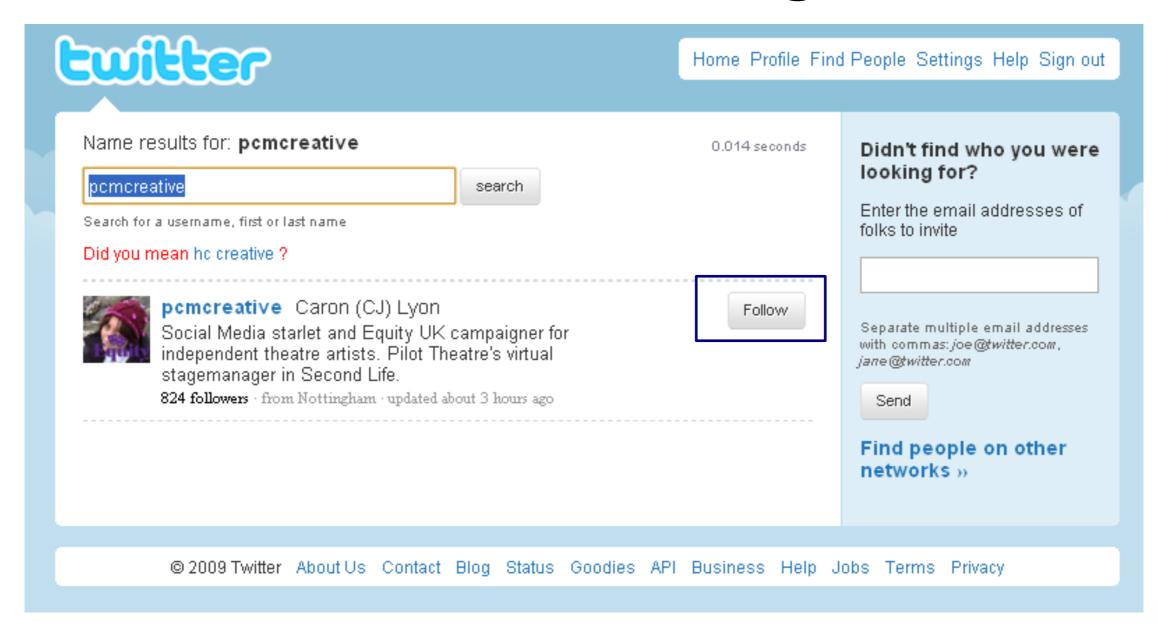


Building a network

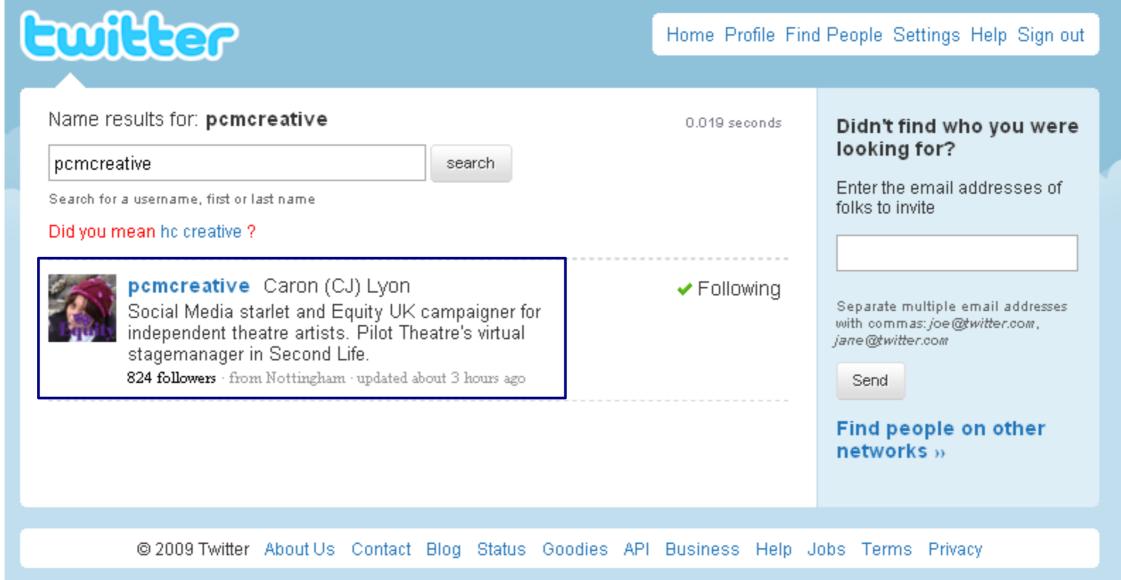




Following

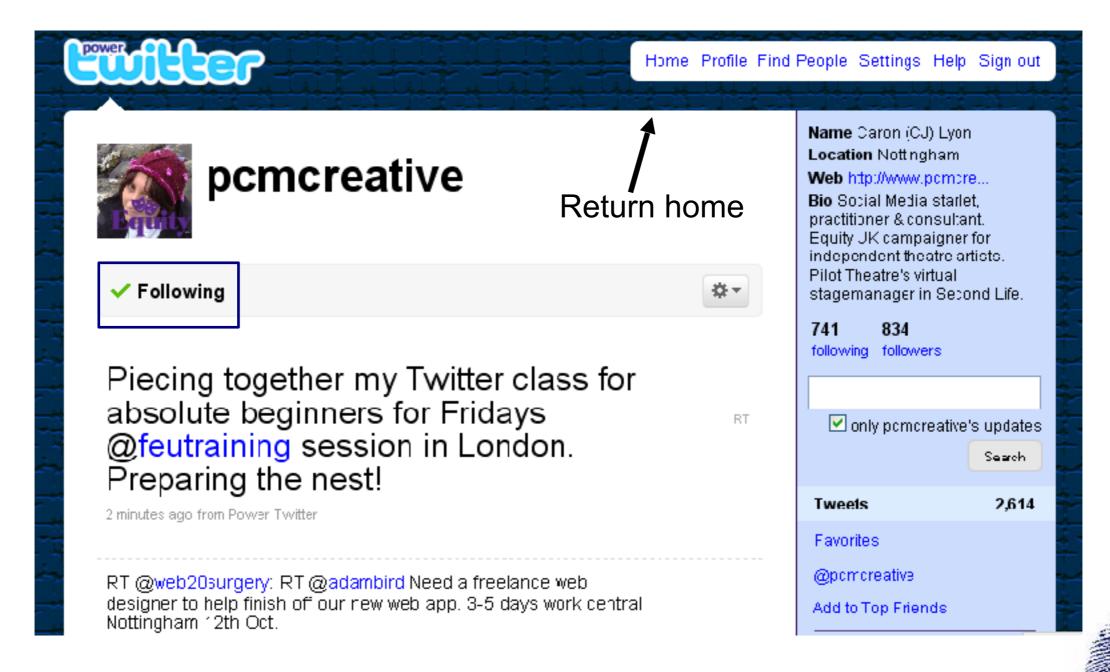


Friends

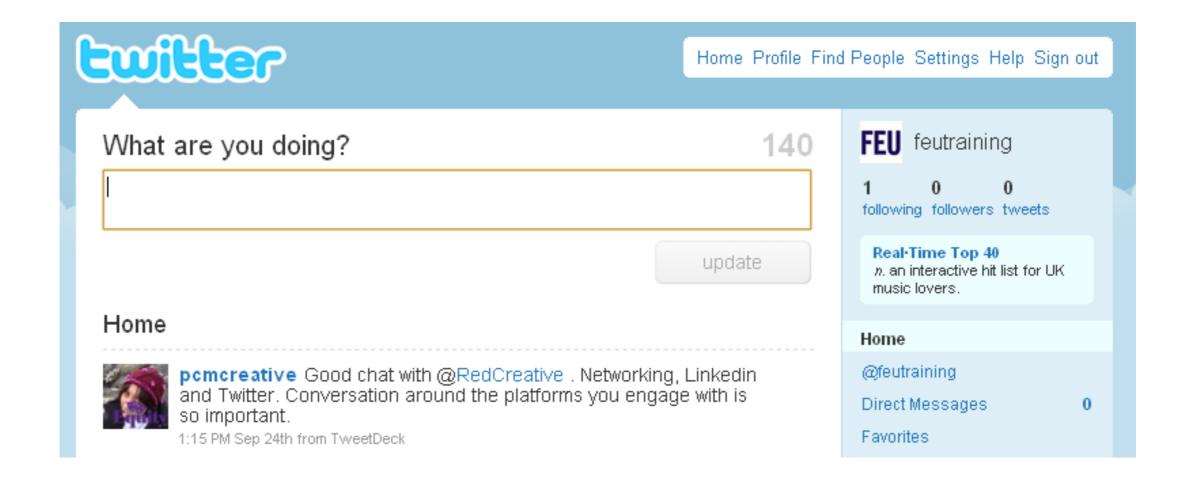




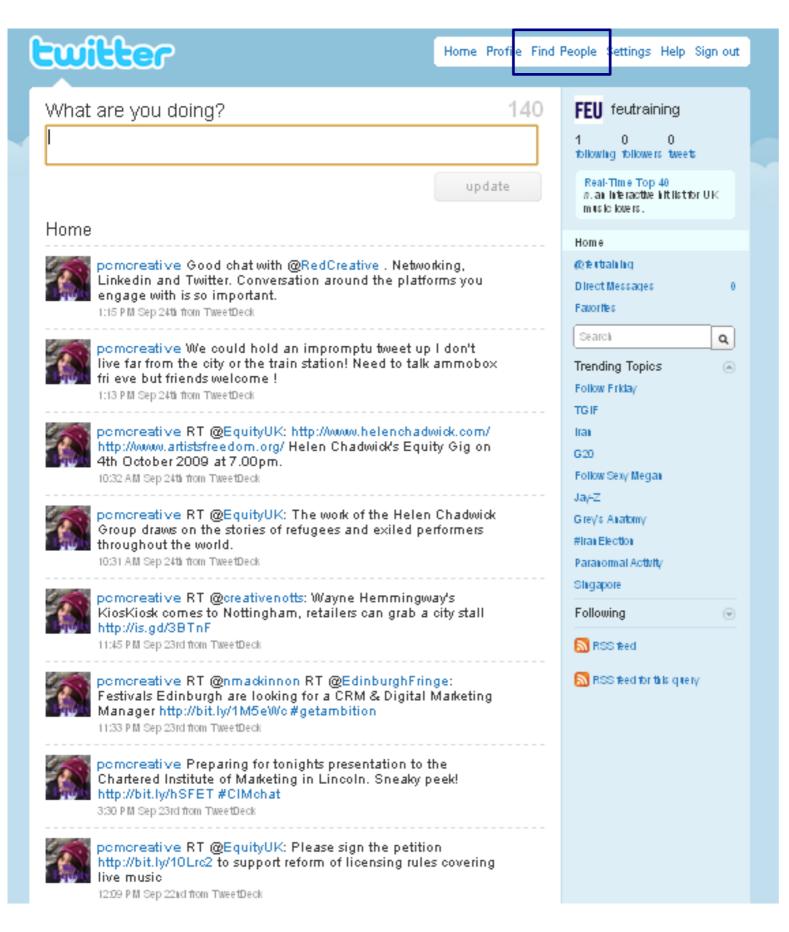
You are following my updates



Home Sweet Home







One Voice!



The 5 steps to success

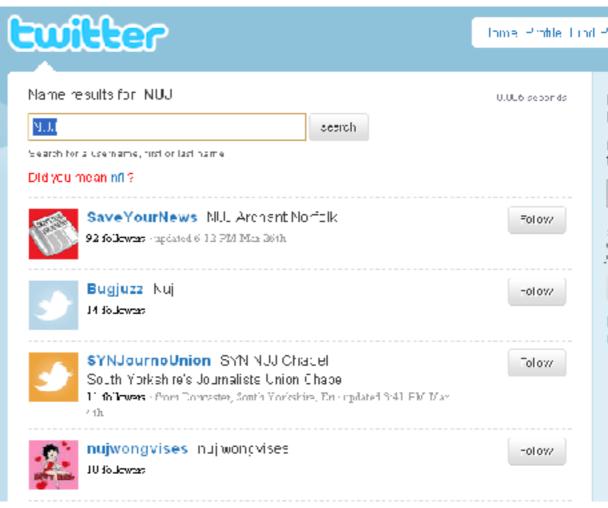
- Arrive
- Listen
- Ask
- Provide
- Advise



Is any body out there?

Equity





NUJ



Be Pedantic!

Journalist





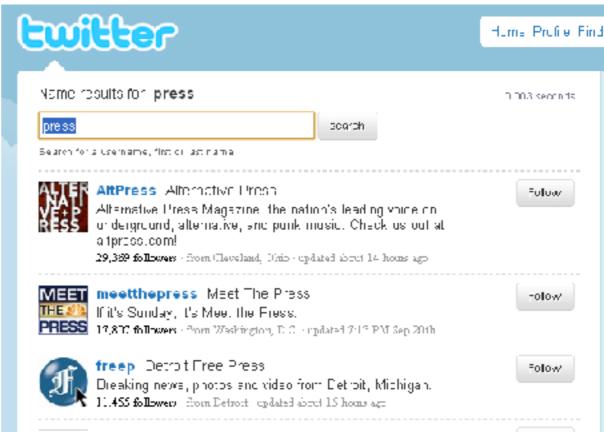
Journalists



Geography

Press UK





press



Why Follow?

News UK

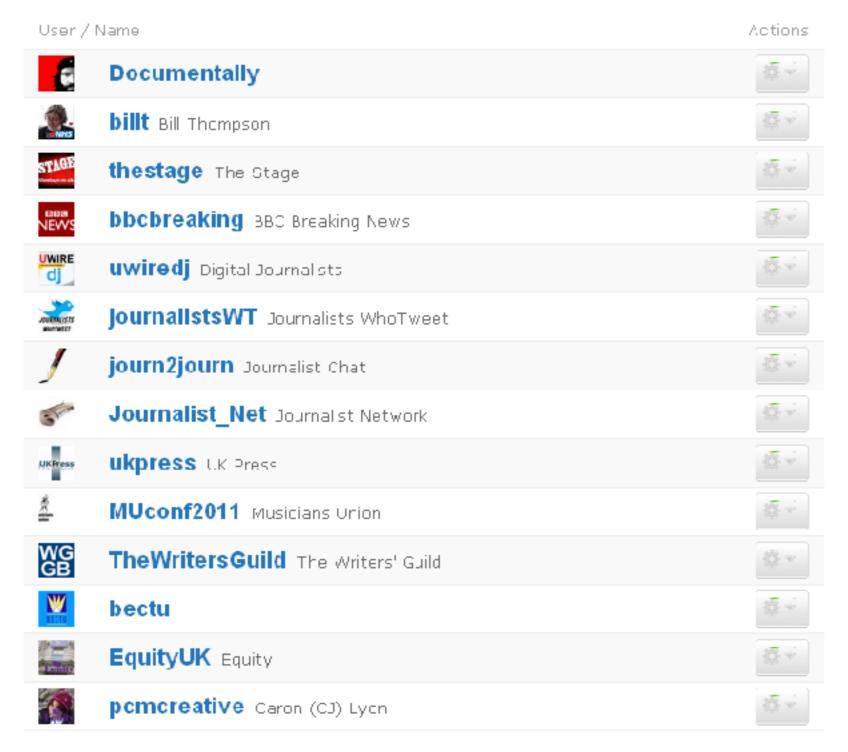




News



Listening to Bird Song?







Followers to Friends



Conversation





Updates written and sent when your profile is **locked** will be seen **by everyone who follows you**

Tweets sent when your profile is unlocked will also be published in the global timeline

@twittername Sends an update seen by everyone intended for one person

RT @twittername with the original update indicates that you are repeating an interesting tweet you want your followers to see.

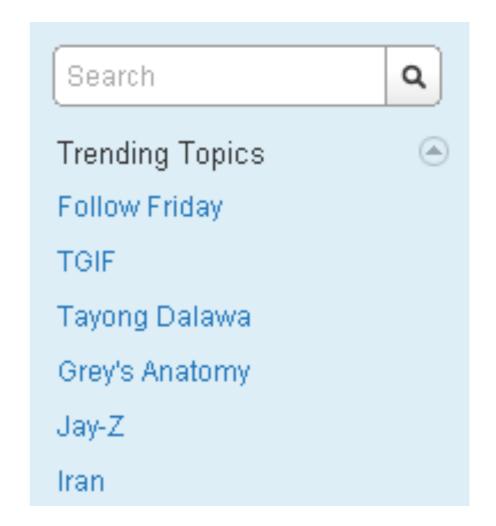
This is called **Re-Tweeting**



Searching

hashtags







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Advanced Twitter







- Who makes the grade?
- Tacking conversations
- Many Tweets in one stream
- Twitter . com









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Who are you talking to?



